

### **By The Numbers**

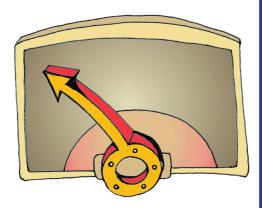
#### **Median Home Sale Price**

March	2015	2016
King County	447k	540k
Seattle	510k	630k
Central Seattle	782k	659k
Beacon Hill	425k	475k
West Seattle	459k	515k
North Seattle	585k	739k
QueenAnne-Mag	655k	845k
Ballard-Green Lk	544k	652k
SouthEast Seattle	404k	510k



### **Supply And Demand**

Average amount of inventory available in Seattle.



**29 days** of inventory at the current rate of home sales.

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# **State Of The Market**

Things normally cool down in the Winter and heat up as Summer comes, but not for Seattle's Real Estate Market this year! We had an unusually HOT winter and there are no signs of it letting up! Inventory is very low while demand for homes is still rising. This is in part because of Seattle's strong job market, with big companies relocating employees to the area at alarming rates.



This means opportunity if you are thinking about selling your home any time soon. Due to lack of homes on the market, you will be able to dictate the terms. If you looking to buy, this is a time for saavy negotiating and quick action.

Light rail will be adding accessibility to bedroom communities and there are solid investment opportunities in Seattle's outlying areas, with good capitalization rates outside of the city's core.